



Microsoft Confidential

Surface Pricing Update

Dear Reseller Partner,

As a follow up to our prior notice, and due to rising memory and component market costs impacting Surface, we're sharing early visibility into planned Microsoft Surface for Business price list changes effective August 1, 2026.

Microsoft's new list pricing and MSRPs will be effective from August 1, 2026, and we advise Resellers to contact your distributors for details about any impact to quotes and pricing. In addition, Distributors will have new Surface Laptop 13.8 and Pro 12 13" CU7 configuration pricing for Reseller quoting starting August 1, 2026.

As always, your Distributor retains sole discretion over pricing, including pricing reflected in their quotes.

This early visibility is intended to give you time to review options and help customers select the Surface device that best meets their needs as products transition.

Any open, active CAS's as of August 1, 2026, will automatically be updated through the Microsoft Device Pricing Portal (MDPP) to reflect new MSRP pricing with Special Pricing and Deal Registration discount percentages.

Your Microsoft Partner Development Manager (PDM) is available to help with any questions and support transition planning.

Thank you for your continued partnership with Microsoft Surface.



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